

Greg Hamelin

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Professional Summary

Dynamic vCIO and Cybersecurity Strategist with 10+ years of experience in IT strategic planning, consultative sales, and business development. Expert in leading cross-functional teams to drive technology transformation and secure revenue growth. Currently specializing in CMMC compliance frameworks and AWS cloud architecture to provide high-stakes security guidance for growth-oriented organizations.

Certifications

CMMC Certified Professional (CCP) | *The Cyber AB* (Exam Passed / Background Check in Progress)

Professional Experience

Paragus Strategic I.T., Hadley, MA

Account Relationship Manager / vCIO | July 2016 – Present

- **vCIO Strategy:** Develop and execute multi-year IT roadmaps aligned with client business goals, focusing on risk mitigation, digital transformation, and increased client retention.
- **Compliance Leadership:** Leading clients through the CMMC CCP certification process, ensuring technical and administrative adherence to Department of Defense (DoD) standards.
- **Cloud Infrastructure:** Architected and deployed Linux-based web server environments in AWS (EC2, VPC), enhancing security and scalability for client-facing applications.
- **Team Leadership:** Lead cross-functional teams to identify new opportunities, mentoring members on consultative sales techniques and modern cybersecurity products.

Western Mass Web Design and Programming

Technical Consultant / Web Developer | May 2013 - Present

- Design and maintain custom websites for local nonprofits and businesses, utilizing Python

and JavaScript/Node.js for bespoke functionality beyond standard templates.

- Optimize web performance and community engagement through effective UI/UX design and cloud-hosted solutions.

Paragus Strategic I.T., Hadley, MA

System Support Specialist | Jan 2015 – June 2016

- Managed intake and troubleshooting for complex server, network, and workstation issues, including firewall configurations and Active Directory administration.
- Coordinated with clients to provide rapid, effective technical solutions, building a foundation of trust and technical excellence.

Skills & Competencies

Strategic Leadership	Security & Compliance	Technical Infrastructure
vCIO Strategic Planning	CMMC Framework (CCP)	AWS (EC2, S3, VPC)
Account Management	Active Directory / GPO	Python & Node.js
Business Development	TCP/IP Networking	Windows Server Admin
Board Governance	Security Auditing	ConnectWise Manage

Education

Bachelor of Arts: Computer Science, Information Technology and Security

Our Lady of the Elms, Chicopee, MA | Dual Major, High Honors

Advisory & Board Experience

- **Member, Board of Directors** | Paragus Strategic I.T. (2022 – Present)
- **Computer Information Technologies Advisory Board** | Springfield Technical Community College (2019 – Present)
- **Career Ambassador** | Tech Foundry (2016 – 2021)